



Meet Brian McLaughlin

Brian McLaughlin, was born in Hershey, Pennsylvania, and raised in Southern Lancaster County. He lived in Columbia for the last 12 years and recently moved to the Lampeter area. Brian graduated from Solanco HS with honors and has earned a Bachelor of Science Degree in Biology and Psychology from Northland College in Ashland, Wisconsin.

Post graduation, Brian was responsible for Digital Pre-Press and Platemaking at RR Donnelley. Brian has been with NTI Group since 2004, where he works with Individual and Group markets.

Brian, how do you like to spend your free time?

I enjoy golfing, sailing and travel. Anywhere the wind blows me, I want to see the world.

What was your childhood dream?

I wanted to become a firefighter or an astronaut, the usual stuff. Then I realized I don't particularly like ladders and didn't qualify for NASA, so I decided to help people in a different way by designing health insurance programs that control costs while maintaining individual benefits.

Ok, tell us something most people don't know about you?

My photographs were published on the cover of Science News magazine. To know other things about me, you need to be one of those closest to me. So, let's get to know each other better!

What has been your most significant learning experience?

I traveled to Moscow when it was still under communist rule. I was there for a month before the revolution, when Boris Yeltsin took power. It was a very electrifying time to see a very different part of the world.

Why did you decide to join the NTI Group?

It was a once in a lifetime opportunity to join a company that has a great future so early in its life. I was the first person other than the founders to join the company.

What is the best comment a client gave you about your services?

I had a client tell me that the work I did re-designing their health insurance program had such a significant impact on the company's bottom line, that it saved the business. The owner was contemplating closing the doors due to the escalating costs. That is why we do, what we do.