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INSURANCE SOLUTIONS

Insurance is more than just a quote!



Meet William Tell

Bill Tell was born and raised in Lancaster, Pennsylvania and has lived in Lancaster for the last 15 years. He graduated with a Bachelor Degree in Mechanical Engineering from Villanova University.

Post graduation, Bill began his engineering career at PDQ Manufacturing, his family's manufacturing business. After 8 years of experience in engineering and operations, he left the company for his own venture into the world of insurance, earning his Life/Health and Property/Casualty Insurance licenses. Bill and his wife, Stephanie founded the NTI Group in 2002.

Bill, what else would you like your clients to know about you?

I have been married to my wife, Stephanie, for 5 years. I am a dog person and attend the US Open golf tournament every year.

How do you like to spend your free time?

I enjoy playing golf, following the Villanova Wildcats basketball team, and volunteering with the Boys and Girls Club of Lancaster. My passion is running and building the NTI Group.

What was your childhood dream?

My childhood dream was to become a businessman like my Dad.

What is your proudest accomplishment?

Playing baseball as a kid, I pitched a number of no-hitters.

Ok, tell us something most people don't know about you?

I have the unique ability to keep a secret.

What has been your most significant experience at NTI Group?

The relationship I have with my mentors, my Dad, Jack Bransom and Phil Gascoyne, who help make the NTI Group successful. Also, the friendship and trust I have with my partner Phil Rickenbach, and the relationship with our agents and staff is important to me. Without them, we would not have the success we have.

Why did you decide to start the NTI Group?

I felt there was a segment of the insurance market that was not positioned or represented as well as it should be. NTI Group was established to assist those in the financial industry.

What is the best comment a client gave you about your services?

"Thank you for what you do!"

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